

CHINA AND HONG KONG

QUARTERLY CONSTRUCTION COST REVIEW



Arcadis Asia Limited Arcadis Hong Kong Limited

2018 SECOND QUARTER



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HONG KONG MARKET OVERVIEW



The decline in major infrastructure projects continued to impact Hong Kong's construction industry with private building works keeping Hong Kong's market buoyant. Hospital projects are expected to provide an area of growth in alignment with the government's 10-year hospital plan.

The second quarter of 2018 has seen a significant increase in proposals for funding with the Public Works Sub-Committee (PWSC), outlining a potential HKD\$49,450.00 million of future works including new hospitals and facilities for the Third Runway System. Additionally, the 10year hospital plan is a significant initiative that could create an increase in commencement rates throughout the remainder of 2018 and into 2019, as limited political objection is expected around their approvals. Underpinning all construction work is the high costs of labour, an ageing workforce and labour intensive building methods. These factors still define the critical challenges that Hong Kong faces in improving liveability.



MARKET MOVEMENT

Feb - Apr 18

827.4

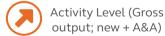
Mar - May 18 148.2



Indicator

Indicator





ss **Q1/17** A) HK\$58.752 Bn

Q4/17 n HK\$67.674 Bn **Q1/18** HK\$65.875 Bn



Indicator

Highways Material Index	Feb - Apr 17 742.9	Nov 17 - Jan 18 804.8	
Labour Wages Index	Mar - May 17 156.9	Dec 16 - Feb 17 149.7	



Indicator







AN INCREASE IN PUBLIC WORKS SUB-COMMITTEE PROPOSALS

Hong Kong's construction industry saw a Quarter-on-Quarter (QoQ) (-) 2.7% decrease in its output, despite facing a significant Year-on-Year (YoY) increase of (+) 12.1%. There remains a stable level of demand for building works in the public and private sectors, keeping the market buoyant as the lag in infrastructure projects continued. The remainder of 2018 is expected to be stable, but depending on the approval rates from LegCo around the increased proposals, it might see an increase in activity, if not this year, then potentially in 2019.

The Tender Price Index (TPI) has seen a (-) 0.52% decrease QoQ; (-) 2.95% YoY. This downward trend has continued from the second quarter of 2017 and is likely to extend throughout the remainder of 2018, especially on buildings. The Hong Kong economy enjoyed continued growth for the sixth quarter in a row at more than 3%, creating market stability and positive sentiment towards public and private construction spending.

STEEL PRICE CONTINUES TO RISE

The second quarter of 2018 showed a slight increase in steel price, with further optimism that this growth will continue throughout the remainder of 2018. Prices for other core materials such as cement, diesel and basic architectural products remain stable in the quarter. Construction workers' wages, including structural, electrical and mechanical workers, also remained stable at peak levels, but bricklayer and general labour rates dropped along with the Labour Wage Index (-) 1.0% QoQ.

PRIVATE LAND SOLD FOR PUBLIC USE EXPECTED TO DRIVE UNIT PRICE

Land scarcity in Hong Kong is a constant challenge for both the government and the construction industry in meeting new public housing demands. Yet the government has recently made progress and reallocated sites for public housing, including those that were originally intended for private housing. Nine new housing sites in Kai Tak and Anderson Road Quarry have been reallocated, with a capacity to deliver 10,600 new liveable units; the scheme is expected to provide even more stability for public spending in construction. Meanwhile, private sector floor area commencement rates in the first half of 2018 have declined, moving away from 2017's 12-month average that almost reached the decade's peak. However, completed floor area rates have stayed flat for the period.

CHINA OVERVIEW

The China market has witnessed a consecutive quarter fluctuation in the price of major construction materials, such as re-bar, concrete and cement, with the end of the fourth quarter, 2017 experiencing growth that saw prices reach a three-year peak. However, the market underwent a decline in quarter one 2018, with an instant rebound in quarter two 2018. Labour wages have also increased by (+) 4.0% p.a. with market tender price seeing relative growth.

In the first six months of 2018, sales volume of more than half of China's top 20 real estate developers have increased by more than 30% p.a., with the highest experiencing an increase of nearly 200%. The real estate market is entering a traditionally high turnover period, in which–local developers become inclined to accelerate sales and the speed of construction to increase cash flow and take greater control of their investment risk.

In quarter two of 2018, area of buildings under construction and buildings commenced reached the three-year peak with a percentage increase of 7.9% p.a. and 9.6% p.a., respectively. The construction market is expected to keep buoyant moving into quarter three 2018, with the tender price continuing an upward trend.





110000

1. The costs for the respective categories given are averages based on fixed price competitive tenders. It must be understood that the actual cost of a building will depend upon the design and many other factors and may vary from the figures shown.

2. The costs per square metre are based on Construction Floor Areas (CFA) measured to the outside face of the external walls /external perimeter including lift shafts, stairwells, balconies, plant rooms, water tanks and the like.

3. All buildings are assumed to have no basements (except otherwise stated) and are built on flat ground, with normal soil and site conditions. The cost excludes site formation works, external works, land cost, professional fees, finance and legal expenses.

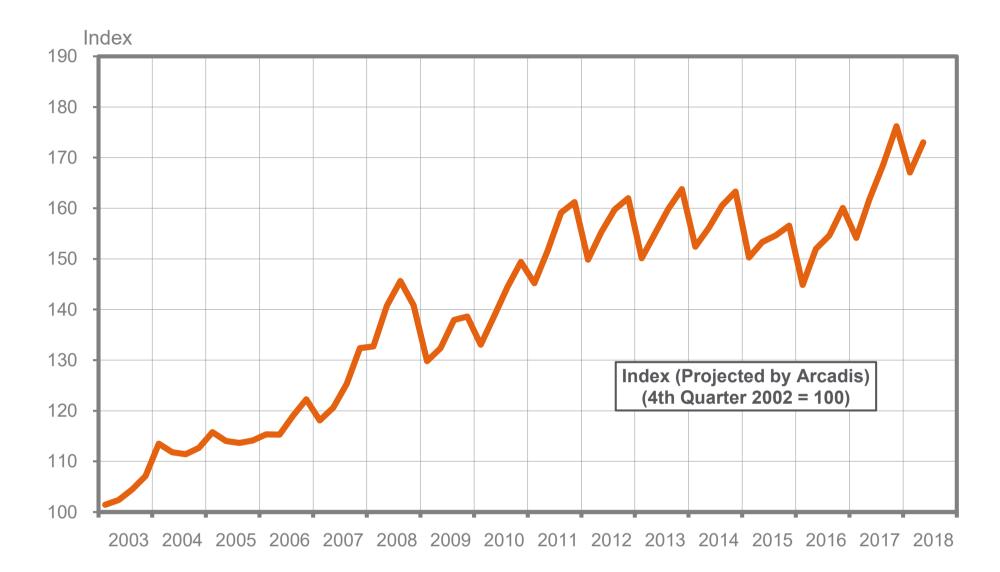
BUILDING TYPE	HK\$/m2 CFA	OUTLINE SPECIFICATION
DOMESTIC		
Apartments, high rise, public authority standard	11,000 - 13,500	Apartment units with fit-out, based on Hong Kong Housing Authority Non-standard Cruciform Block design
Apartments, high rise, average standard	23,900-28,100	Apartment units with fit-out, including air-conditioning, kitchen cabinets and home appliances, but excluding decorative light fittings and loose furniture
Apartments, high rise, high end	32,000-37,300	Apartment units with good quality fit-out, including air- conditioning, kitchen cabinets and home appliances, but excluding decorative light fittings and loose furniture
Terraced houses, average standard	32,700-38,200	Houses with fit-out, including air-conditioning, kitchen cabinets and home appliances, but excluding decorative light fittings, loose furniture, garden and parking
Detached houses, high end	42,400-48,300	Houses with good quality fit-out, including air-conditioning, kitchen cabinets and home appliances, but excluding decorative light fittings, loose furniture, garden and parking
OFFICE / COMMERCIAL		
Medium/high rise offices, average standard	23,400-27,800	RC structure, curtain wall/window wall, including public area fit-out, tenant area with screeded floor, painted wall and ceiling
High rise offices, prestige quality	28,800-33,800	RC structure, curtain wall, including public area fit-out, tenant area with raised floor/carpet, painted wall and false ceiling
Out-of-town shopping centre, average standard	23,400-27,900	Including public area fit-out and M&E, but excluding shop fit-out
Retail malls, high end	31,400-37,400	
INDUSTRIAL		
Owner operated factories, low rise, light weight industry	18,300-23,300	RC structure, including small office with simple fit-out and M&E, but excluding a/c and heating
HOTEL		
Budget hotels - 3-star, mid market	30,300 - 32,800	2) Furniture (fixed and movable)
Business hotels - 4/5-star	31,800-37,300	 Special light fittings (chandeliers, etc.) Operating Supplies and Equipment (OS&E) excluded
Luxury hotels - 5-star	37,300-43,300	
OTHERS		
Underground/basement car parks (<3 levels)	25,000 - 30,000	RC structure
Multi storey car parks, above ground (<4 levels)	15,000-18,000	RC structure, natural ventilation, no facade enclosure
Schools (primary and secondary)	19,700-21,200	Public authority standard, including fit-out, no a/c, complete with basic external works but excluding educational equipment

Students' residences	22,900-25,900	Including fit-out, loose furniture and a/c
Sports clubs, multi purpose sports/ leisure centres (dry sports)	30,000 - 35,000	Dry sports (no swimming pool) and are for 'leisure centre' type schemes including main sports hall, ancillary sports facilities, changing and showers, restaurant / cafe, bar, etc. Costs include a/c, Furniture, Fittings and Equipment (FF&E)
General hospitals - public sector	38,800-43,800	Excluding medical and operating equipment

*The above cost are at 2nd Quarter 2018 levels.

QUARTERLY CONSTRUCTION COST REVIEW 5

BUILDING & BUILDING SERVICES PRICE INDEX MAINLAND CHINA



BUILDING & BUILDING SERVICES PRICE INDEX										
Index	(Base	: Correspo	NBS of Chin onding Quar Year = 100)	· · · · · · · · · · · · · · · · · · ·	Projected (by Arcadis) (Base : Q4/2002 = 100) (see explanatory notes below)					
Quarter / Year	2015	2016	2017	2018	2015	2016	2017	2018		
1st Quarter	98.6	96.4	106.4	108.4	150.3	144.9	154.1	167.1		
2nd Quarter	98.2	99.1	106.5	106.9	153.3	152.0	161.8	173.0		
3rd Quarter	96.3	100.0	109.0		154.6	154.6	168.5			
4th Quarter	95.9	102.2	110.1		156.6	160.0	176.2			

Source : National Bureau of Statistics (NBS) of China

Notes:

Data are published on a quarterly basis, measuring the year-on-year change in price level of each quarter, but the quarter-on-quarter change is not published, ie. the changes between consecutive quarters are not given.

To give an illustration of the price trend over time, Arcadis applies a hypothetical calculation to derive the data table and chart as above, basing on the following understanding and assumptions:

1. Only indices from 1st Quarter 2003 and onwards are published.

2. For 2002 and before, indices were only published annually. This annual index indicates that the average fluctuation of 2002 was moderate. Arcadis' own in-house data further substantiates that the construction costs in 2002 were rather stable throughout the year.

3. Changes between quarters in 2002 are assumed to be evenly distributed throughout the year. This establishes a notional relationship between the four quarters in 2002 and can be compared with the published data for 2003 to find their notional quarter-on-quarter changes.

4. For comparison purposes, 4th Quarter 2002 is referred to as base and the base index as 100.

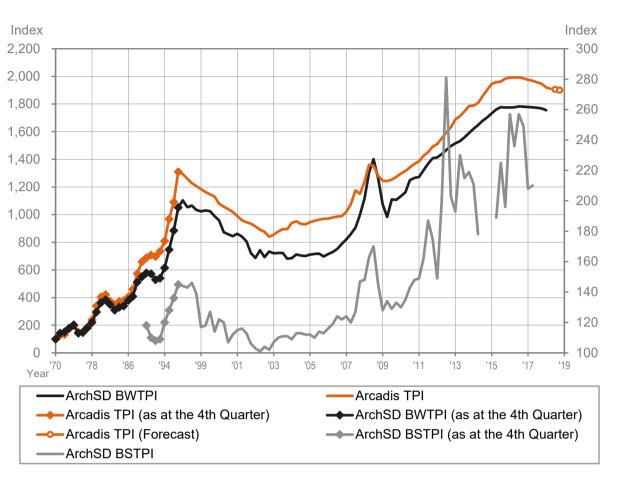


Notes:

1. [*] denotes forecast figures.

2. Both BWTPI (ArchSD) and Arcadis TPI measure the trend of general builder's works only. Special works and Mechanical and Electrical Services would have to be considered separately.

3. All indices were published quarterly. For reference purpose, only indices from 1st quarter of 1998 and onwards are given in detail, whereas indices between year 1970 to1997 are shown with their 4th Quarter figures.



Quarter / Year	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
	ArchSD BWTPI (Base = 100, at Year 1970)									
Q1	1074	1134	1273	1414	1516	1621	1732	1775	1779	1755
Q2	983	1161	1320	1438	1532	1648	1761	1776	1776	
Q3	1111	1249	1369	1467	1559	1679	1777	1783	1773	
Q4	1107	1266	1408	1496	1590	1703	1775	1781	1768	
	_	A	ArchSD BS	TPI (Base	= 100, at	Year 1989)			
Q1	128	130	149	149	193	211	(N/A)	257	208	(N/A)
Q2	134	135	162	200	230	178	189	236	210	
Q3	129	143	187	281	215	(N/A)	225	257	(N/A)	
Q4	133	148	175	203	219	(N/A)	196	249	287	
Arcadis TPI (Base = 100, at Year 1970)										
Q1	1245	1297	1385	1511	1688	1789	1946	1992	1975	1920
Q2	1242	1315	1425	1552	1713	1808	1958	1992	1968	1910
Q3	1253	1342	1452	1595	1747	1857	1963	1993	1957	1905*
Q4	1273	1367	1491	1632	1786	1903	1984	1986	1946	1900*

Source : Competitive tenders received by Arcadis, Building Works Tender Price Index (BWTPI)

and Building Services Tender Price Index (BSTPI) of Architectural Services Department (ArchSD) of HKSAR

Note : 1. [*] denotes forecast figures

2. Both BWTPI (ArchSD) and Arcadis TPI measure the trend of general builder's works only. Special works and Mechanical and Electrical Services would have to be considered separately.

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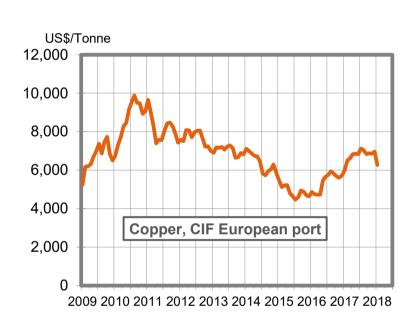
QUARTERLY CONSTRUCTION COST REVIEW 7



CONSTRUCTION MATERIAL PRICES YEAR-ON-YEAR CHANGE							
Quarter / Year	2016	2017	2018				
1st Quarter	(-) 7.2%	(+) 8.5%	(+) 11.6%				
2nd Quarter	(-) 3.0%	(+) 8.7%	(+) 8.7%				
3rd Quarter	(-) 1.4%	(+) 12.4%					
4th Quarter	(+)1.9%	(+) 13.9%					

Source : National Bureau of Statistics of China

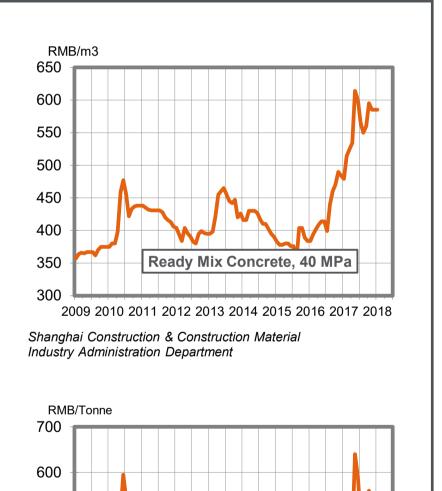




Basic Construction Materials

Source : London Metal Exchange





Shanghai Construction & Construction Material Industry Administration Department



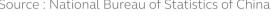


Mainland China

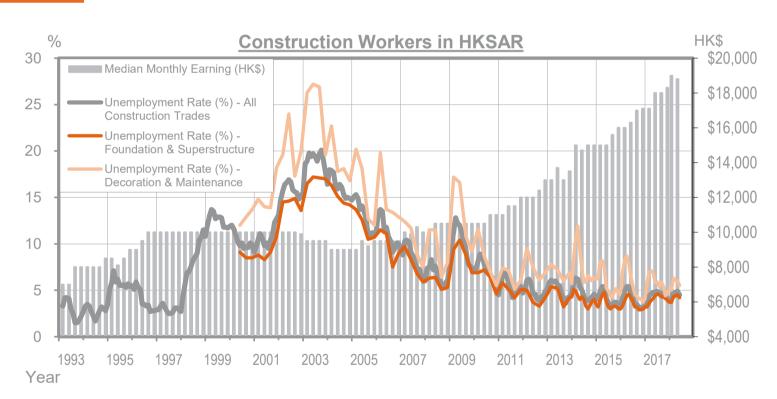
CONSTRUC YEAR-ON	TION LAE N-YEAR CH		CES
Quarter / Year	2016	2017	2018
1st Quarter	(+) 3.7%	(+) 3.6%	(+) 3.5%
2nd Quarter	(+) 3.6%	(+) 3.5%	(+) 4.6%
3rd Quarter	(+) 3.3%	(+) 4.0%	
4th Quarter	(+) 3.4%	(+) 4.5%	



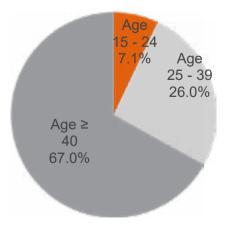
Source : National Bureau of Statistics of China



Hong Kong



-5%



Age Group	by Construction	
Age 15 - 24	32,928	7.1%
Age 25 - 39	121,265	26.0%
Age ≥ 40	312,544	67.0%
Total (as at Mar 2018):	466,737	100.0%

Source : Construction Industry Council

Age Distribution of Workers

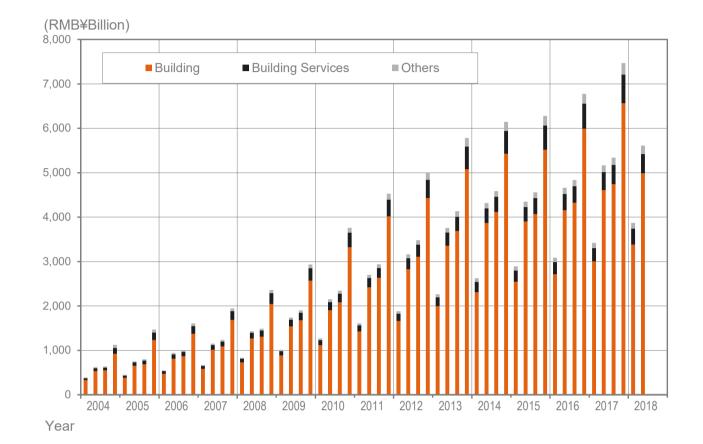
7 GROSS VALUE OF CONSTRUCTION WORK PERFORMED MAINLAND CHINA

Notes:

1. Value of "Construction" includes builder's works and building services systems.

2. Value of "Installation" is for assembling and installation of equipment for industrial production, power, load-lifting, transportation, medical and laboratory uses, but excludes supply costs of such equipment.

3. Value of "Others" is generally maintenance and other miscellaneous construction activities.



Ouerter				Value P	erformed	I (RMB¥ B	Billion)			
Quarter	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
A. Building										
1st Quarter	882	1,118	1,422	1,661	1,994	2,311	2,544	2,712	3,003	3,382
2nd Quarter	1,537	1,906	2,419	2,826	3,355	3,866	3,899	4,158	4,609	4,985
3rd Quarter	1,673	2,082	2,634	3,111	3,687	4,113	4,068	4,322	4,742	
4th Quarter	2,572	3,318	4,016	4,427	5,078	5,425	5,517	5,994	6,562	
Year Total :	6,664	8,424	10,490	12,025	14,115	15,714	16,028	17,186	18,916	
				B. Buildir	ng Servic	es				
1st Quarter	100	115	141	165	200	230	255	277	303	358
2nd Quarter	153	183	214	251	300	333	331	366	405	438
3rd Quarter	173	196	224	271	322	346	363	374	437	
4th Quarter	277	333	378	413	514	517	548	561	646	
Year Total :	702	827	957	1,100	1,336	1,426	1,498	1,578	1,791	
				C. C)thers					
1st Quarter	30	38	47	57	69	83	91	96	113	129
2nd Quarter	48	60	69	86	100	118	117	138	154	187
3rd Quarter	56	66	77	97	123	126	126	137	160	
4th Quarter	86	107	133	166	189	205	216	222	262	
Year Total :	220	270	326	406	481	531	550	593	689	
		Α	nnual gro	ss value	performe	d (A + B	+ C)			
Total :	7,586	9,521	11,773	13,530	15,931	17,671	18,076	19,357	21,396	

Source : National Bureau of Statistics of China

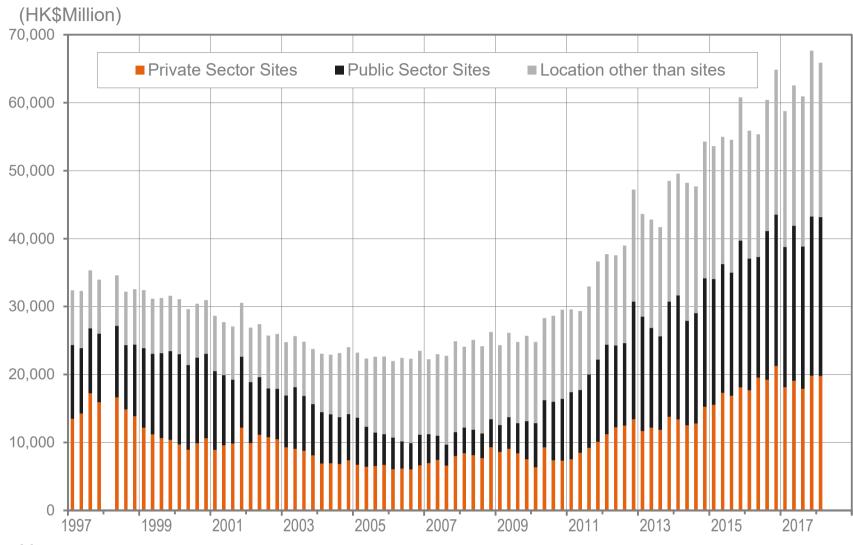
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but excludes supply costs of such equipment.

3. Value of "Others" is generally maintenance and other miscellaneous construction activities.

GROSS VALUE OF CONSTRUCTION WORK PERFORMED HONG KONG



Y	e	а	ľ

Quartar	Value Performed (HK\$ Million)									
Quarter	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
			A	A. Private	sector si	tes				
1st Quarter	8,600	6,349	7,529	11,209	11,675	13,395	15,528	17,652	18,150	19,760 *
2nd Quarter	9,055	9,276	8,458	12,260	12,176	12,507	17,284	19,530	19,070	
3rd Quarter	8,408	7,360	9,192	12,481	11,848	12,792	16,849	19,252	17,912	
4th Quarter	7,543	7,322	10,102	13,411	13,781	15,259	18,119	21,231	19,813	
Year Total :	33,606	30,307	35,281	49,361	49,480	53,953	67,781	77,666	74,945	19,760
	B. Public sector sites									
1st Quarter	3,967	6,511	9,880	13,168	16,829	18,258	18,531	19,414	20,639	23,393 *
2nd Quarter	4,652	6,937	9,263	12,023	14,690	15,397	18,964	17,780	22,827	
3rd Quarter	4,428	8,651	10,814	12,137	13,792	16,253	18,163	21,878	20,934	
4th Quarter	5,605	9,117	12,113	17,332	16,976	18,915	21,585	22,295	23,455	
Year Total :	18,652	31,216	42,070	54,660	62,287	68,823	77,242	81,367	87,855	23,393
	C. Location other than sites									
1st Quarter	11,750	11,926	12,172	13,347	15,140	17,909	19,549	18,809	19,963	22,722 *
2nd Quarter	12,415	12,109	11,620	13,245	15,914	20,327	18,744	18,041	20,657	
3rd Quarter	11,969	12,620	12,953	14,358	16,038	18,636	19,520	19,274	22,093	
4th Quarter	12,552	13,097	14,439	16,479	17,716	20,088	21,111	21,333	24,406	
Year Total :	48,686	49,752	51,184	57,429	64,808	76,961	78,924	77,458	87,119	22,722
Annual gross value performed (A + B + C)										
Total :	100,944	111,275	128,535	161,450	176,575	199,737	223,946	236,491	249,919	65,875

*Provisional

Source : Census and Statistics Department, Hong Kong SAR

QUARTERLY CONSTRUCTION COST REVIEW 11

	Shanghai	Beijing	Guangzhou/Shenzhen	Chongqing/Chengdu
BUILDING TYPE		RMB / m2 CFA		
DOMESTIC				
Apartments, high rise, average standard - Shell and core - Full fit	2,648-3,053 4,561-5,056	2,660-3,068 4,211- 4,627	2,398-2,658 3,561-3,938	2,362-2,773 3,642-4,362
Apartments, high rise, high end - Shell and core - Full fit	3,232 - 3,522 10,692 - 11,675	3,139-4,553 10,197-11,616	2,513-3,314	2,916-3,867 5,985-7,580
Terraced houses, average standard - Shell and core - Full fit	3,069-3,280 N/A	3,069-3,584 6,025-6,532	2,706-2,976 N/A	2,996-3,642 N/A
Detached houses, high end - Shell and core - Full fit	4,580-5,089 N/A	4,627 - 5,148 11,578 - 12,084	3,703-4,073 N/A	3,979-4,591 N/A
OFFICE / COMMERCIAL				
Medium/high rise offices, average standard	5,927 - 7,887	5,887-7,927	5,204-5,756	5,709-6,633
High rise offices, prestige quality	7,887-9,847	7,927 - 13,022	7,149-7,876	7,187-9,742
Out-of-town shopping centre, average standard	N/A	4,488 - 5,999	4,955 - 5,439	4,567 - 5,900
Retail malls, high end	8,382 - 10,824	8,118-11,174	7,284 - 10,180	7,187 - 10,138
INDUSTRIAL				
Industrial units, shell only. (Conventional single storey framed unit)	1,894-2,310	1,855-2,264	3,400-3,743	2,957 - 3,769
Owner operated factories, low rise, light weight industry	2,944-3,676	3,584-4,112	N/A	N/A
HOTEL				
Budget hotels - 3-star, mid market	6,501-7,979	6,640-8,184	6,698-7,372	6,449-8,004
Business hotels - 4/5-star	10,685-14,553	11,095 - 14,652	10,805 - 15,422	12,137 - 15,200
Luxury hotels - 5-star	14,553 - 17,450	14,137 - 18,183	14,716-16,217	13,100-16,100
OTHERS				
Underground/basement car parks (<3 levels)	5,029-7,009	5,128-5,636	3,420-5,466	2,810-3,830
Multi storey car parks, above ground (<4 levels)	2,587-3,604	3,082-3,122	2,450-2,693	2,039-2,548
Schools (primary and secondary)	3,590-4,600	3,571-4,613	2,713-2,989	2,752-3,062
Students' residences	2,561-3,584	2,528-3,571	1,764-1,979	N/A
Sports clubs, multi purpose sports/ leisure centres (dry sports)	6,521-8,006	6,118-6,164	5,029-5,547	N/A
General hospitals - public sector	9,728-12,619	8,039 - 10,065	N/A	N/A

Notes :

1. The costs for the respective categories given above are averages based on fixed price competitive tenders. It must be understood that the actual cost of a building will depend upon the design and many other factors and may vary from the figures shown.

 The costs per square metre are based on Construction Floor Areas (CFA) measured to the outside face of the external walls / external perimeter including lift shafts, stairwells, balconies, plant rooms, water tanks and the like.
 All buildings are assumed to have no basements (except otherwise stated) and are built on flat ground, with normal soil and site conditions. The cost excludes site formation works, external works, land cost, professional fees, finance and legal expenses.

The standard for each category of building varies from region to region and do not necessary follow that of each other.
 The standard for each category of building varies from region to region and do not necessary follow that of each other.
 "Shell and core": generally covers ONLY base building elements. "Shell" refers to overall structure and foundations, exterior walls, floors and roof, completing with common areas, staircases, lift shafts, service ducts and fire services systems to local statutory requirements. "Core" refers to fully-fitted public areas (like lobbies, corridors and lavatories) and M&E main plant and upfeed, with tenant or occupant areas unfurnished.
 "Full fit" buildings should complete with all elements that allow the buildings to be ready for operation, including public and tenants' (or occupants') areas (i.e. with ALL finishes, fittings and M&E distributions).
 Fluctuation in exchange rates may lead to changes in construction costs expressed in U.S. dollars.

* The above costs are at 2nd Quarter 2018 levels.

	Hong Kong	Macau	Singapore	Kuala Lumpur			
BUILDING TYPE	USD / m ² CFA (See also exchange rates per U.S. dollar below)						
DOMESTIC	HK\$ 7.85	MOP 8.085	S\$ 1.33	RM 4.04			
Apartments, high rise, average standard - Shell and core - Full fit	N/A 3,045 - 3,580	1,758-2,606 2,264-2,770	N/A 1,355 - 1,540	N/A 425 - 595			
Apartments, high rise, high end - Shell and core - Full fit	N/A 4,076-4,752	2,606-3,909 3,162-4,832	N/A 2,105-3,160	N/A 890-1,140			
Terraced houses, average standard - Shell and core - Full fit	N/A 4,166-4,866	3,087 - 3,833 3,858 - 4,604	N/A 1,765 - 1,990	N/A 240-350			
Detached houses, high end - Shell and core - Full fit	N/A 5,401-6,153	3,732-5,376 4,706-6,122	N/A 2,255 - 3,010	N/A 805-995			
OFFICE / COMMERCIAL							
Medium/high rise offices, average standard High rise offices, prestige quality	2,981-3,541	2,606-3,365	1,765 [@] - 1,990 [@]	650-755			
Out-of-town shopping centre, average standard	3,669-4,306 2,981-3,554	3,365 - 3,681 2,454 - 3,681	1,990 [@] -2,180 [@] 1,990-2,105	935 - 1,270 595 - 730			
Retail malls, high end	4,000-4,764	3,858-4,655	2,105-2,330	735 - 1,015			
INDUSTRIAL							
Industrial units, shell only. (Conventional single storey framed unit)	N/A	N/A	750-960	345-435			
Owner operated factories, low rise, light weight industry	2,331-2,968	N/A	N/A	465-530			
HOTEL							
Budget hotels - 3-star, mid market	3,860-4,178	3,428-3,883	2,220-2,445	1,080-1,510			
Business hotels - 4/5-star	4,051-4,752	4,655-5,566	2,855-3,235	1,870-2,190			
Luxury hotels - 5-star	4,752-5,516	5,566-6,578	2,855-3,235	2,085-2,430			
OTHERS							
Underground/basement car parks (<3 levels)	3,185-3,822	2,037-2,985	960 - 1,300	385-540			
Multi storey car parks, above ground (<4 levels)	1,911-2,293	1,126-1,480	660 ^{@@} - 960 ^{@@}	245-355			
Schools (primary and secondary)	2,510-2,701	2,252-2,606	N/A	270-310			
Students' residences	2,917-3,299	1,784-2,075	1,615-1,765	320-375			
Sports clubs, multi purpose sports/ leisure centres (dry sports)	3,822-4,459	N/A	2,030-2,180	640-750			
General hospitals - public sector	4,943 - 5,580	N/A	2,855-3,010	930-1,175			

Notes :

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2. The costs per square metre are based on Construction Floor Areas (CFA) measured to the outside face of the external walls / external perimeter including lift shafts, stairwells, balconies, plant rooms, water tanks and the like. 3. All bulidings are assumed to have no basements (except otherwise stated) and are built on flat ground, with normal soil and site conditions. The cost excludes site formation works, external works, land cost, professional fees, finance and legal expenses.

4. The standard for each category of building varies from region to region and do not necessary follow that of each other.
5. "Shell and core": generally covers ONLY base building elements. "Shell" refers to overall structure and foundations, exterior walls, floors and roof, completing with common areas, staircases, lift shafts, service ducts and fire services systems to local statutory requirements. "Core" refers to fully-fitted public areas (like lobbies, corridors and lavatories) and M&E main plant and upfeed, with tenant or occupant areas unfurnished.
6. "Full fit" buildings should complete with all elements that allow the buildings to be ready for operation, including public and tenants' (or occupants') areas (i.e. with ALL finishes, fittings and M&E distributions).
7. Fluctuation in exchange rates may lead to changes in construction costs expressed in U.S. dollars.

* The above costs are at 2nd Quarter 2018 levels.

	Bangkok	Jakarta	Manila			
BUILDING TYPE	USD / m ² CFA (See also exchange rates per U.S. dollar below)					
DOMESTIC	BAHT 31.24	IDR 13596.00	PHP 51.95			
Apartments, high rise, average standard - Shell and core - Full fit	544 - 704 720 - 896	N/A 729-825	N/A 921-1,070			
Apartments, high rise, high end - Shell and core - Full fit	656-848 1,024-1,248	N/A 1,004 - 1,133	N/A 1,243-2,102			
Terraced houses, average standard - Shell and core - Full fit	320-416 480-576	N/A 386-503	N/A 748-915			
Detached houses, high end - Shell and core - Full fit	560-800 832-1,008	N/A 1,050-1,174	N/A 1,602-2,717			
OFFICE / COMMERCIAL						
Medium/high rise offices, average standard	672-832	719-796	916-1,073			
High rise offices, prestige quality	912-1,216	1,058-1,183	1,242 - 1,387			
Out-of-town shopping centre, average standard	656-848	618-684	749-933			
Retail malls, high end	880-912	682-737	1,074 - 1,505			
INDUSTRIAL						
Industrial units, shell only. (Conventional single storey framed unit)	512-640	332-362	477-537			
Owner operated factories, low rise, light weight industry	N/A	360-398	673-787			
HOTEL						
Budget hotels - 3-star, mid market Business hotels - 4/5-star	1,200 - 1,329 1,537 - 1,761	1,249-1,476 1,704-1,841	1,174 - 1,309 1,323 - 1,604			
Luxury hotels - 5-star	1,793-2,081	1,811-2,041	1,819-2,518			
OTHERS						
Underground/basement car parks (<3 levels)	576-768	513-629	485-609			
Multi storey car parks, above ground (<4 levels)	192-307	332-362	466-659			
Schools (primary and secondary)	N/A	N/A	689-950			
Students' residences	N/A	N/A	729-935			
Sports clubs, multi purpose sports/ leisure centres (dry sports)	N/A	1,101 - 1,649	1,165 - 1,695			
General hospitals - public sector	N/A	N/A	1,265 - 1,520			

Notes :

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 The costs per square metre are based on Construction Floor Areas (CFA) measured to the outside face of the external walls / external perimeter including lift shafts, stairwells, balconies, plant rooms, water tanks and the like.
 All buildings are assumed to have no basements (except otherwise stated) and are built on flat ground, with normal soil and site conditions. The cost excludes site formation works, external works, land cost, professional fees, finance and legal expenses.

The standard for each category of building varies from region to region and do not necessary follow that of each other.
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 "Full fit" buildings should complete with all elements that allow the buildings to be ready for operation, including public and tenants' (or occupants') areas (i.e. with ALL finishes, fittings and M&E distributions).
 Fluctuation in exchange rates may lead to changes in construction costs expressed in U.S. dollars.

* The above costs are at 2nd Quarter 2018 levels.

BUILDING TYPE	OUTLINE SPECIFICATION			
DOMESTIC				
Apartments, high rise, average standard	Shell and core, including finishes to public area, but <u>excluding</u> finishes to apartment units <u>Full fit</u> , with air-conditioning, kitchen cabinets and home appliances, but <u>excluding</u> decorative light fittings and loose furniture			
Apartments, high rise, high end	Shell and core, including finishes to public area, but excluding finishesto apartment unitsFull fit, good quality provisions, with air-conditioning, kitchen cabinets and homeappliances, but excluding decorative light fittings and loose furniture			
Terraced houses, average standard	Shell and core, joined houses in row(s), <u>excluding</u> garden, parking, finishes and fittings to house interior Full fit, joined houses in row(s), with air-conditioning, kitchen cabinets and home appliances, but <u>excluding</u> decorative light fittings, loose furniture, garden and parking			
Detached houses, high end	Shell and core, good quality facade, excluding garden, parking, finishes and fit- tings to house interiorFull fit, good quality provisions, with air-conditioning, kitchen cabinets and home appliances, but excluding decorative light fittings, loose furniture, garden and parking			
OFFICE / COMMERCIAL				
Medium/high rise offices, average standard	RC structure, curtain wall, including public area fit-out, tenant area with raised			
High rise offices, prestige quality	floor/ carpet, painted wall and false ceiling			
Out-of-town shopping centre, average standard	Including public area fit-out and M&E, but <u>excluding</u> shop fit-out			
Retail malls, high end				
INDUSTRIAL				
Industrial units, shell only (Conventional single storey framed unit)	RC structure with steel roof and M&E to main distribution, but excluding a/c, heating and lighting			
Owner operated factories, low rise, light weight industry	RC structure, including small office with simple fit-out and M&E, but <u>excluding</u> a/c and heating			
HOTEL				
Budget hotels - 3-star, mid market	1) Interior decoration			
Business hotels - 4/5-star	2) Furniture (fixed and movable)3) Special light fittings (chandeliers, etc.)			
Luxury hotels - 5-star	4) Operating Supplies and Equipment (OS&E) excluded			
OTHERS				
Underground/basement car parks (<3 levels)	RC structure			
Multi storey car parks, above ground (<4 levels)	RC structure, natural ventilation, no facade enclosure			
Schools (primary and secondary)	Including fit-out and a/c, but excluding educational equipment			
Students' residences	Including fit-out, loose furniture and a/c			
Sports clubs, multi purpose sports/leisure centres (dry sports)	Dry sports (no swimming pool) and are for 'leisure centre' type schemes includ- ing main sports hall, ancillary sports facilities, changing and showers, restaurant / cafe, bar, etc. Costs include a/c, Furniture, Fittings and Equipment (FF&E)			
General hospital - public sector	Excluding medical and operating equipment			

Notes:

1. The costs for the respective categories given above are averages based on fixed price competitive tenders. It must be understood that

the actual cost of a building will depend upon the design and many other factors and may vary from the figures shown.

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8. Hong Kong: * (i) Tenant area with screeded floor, painted wall and ceiling (ii) Facade in curtain wall/window wall ** Public authority standard, no a/c and complete with basic external works Singapore: @ Excluding carpet @@ Open on all sides with parapet Kuala Lumpur \$ 6-12 units per floor, 46m2 - 83m2 per unit; excluding air-conditioning \$\$ Excluding air-conditioning, Kitchen cabinets and home appliances \$\$\$Exclude Tenant fit-out \$\$\$\$ Standard government provisions \$\$\$\$\$ University standard Bangkok # (i) Excluding raised floor/carpet and inter-tenancy partition (ii) Facade in windows and brick wall/pre-cast concrete panel ## Excluding raised floor/carpet and inter-tenancy partition Seoul Δ Excluding home appliance $\Delta\Delta$ Curtain wall to external wall $\Delta\Delta\Delta$ Steel structure $\Delta\Delta\Delta\Delta$ Medium to high grade cladding, with garden $\Delta\Delta\Delta\Delta\Delta$ Mechanical ventilation and car guidance system



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